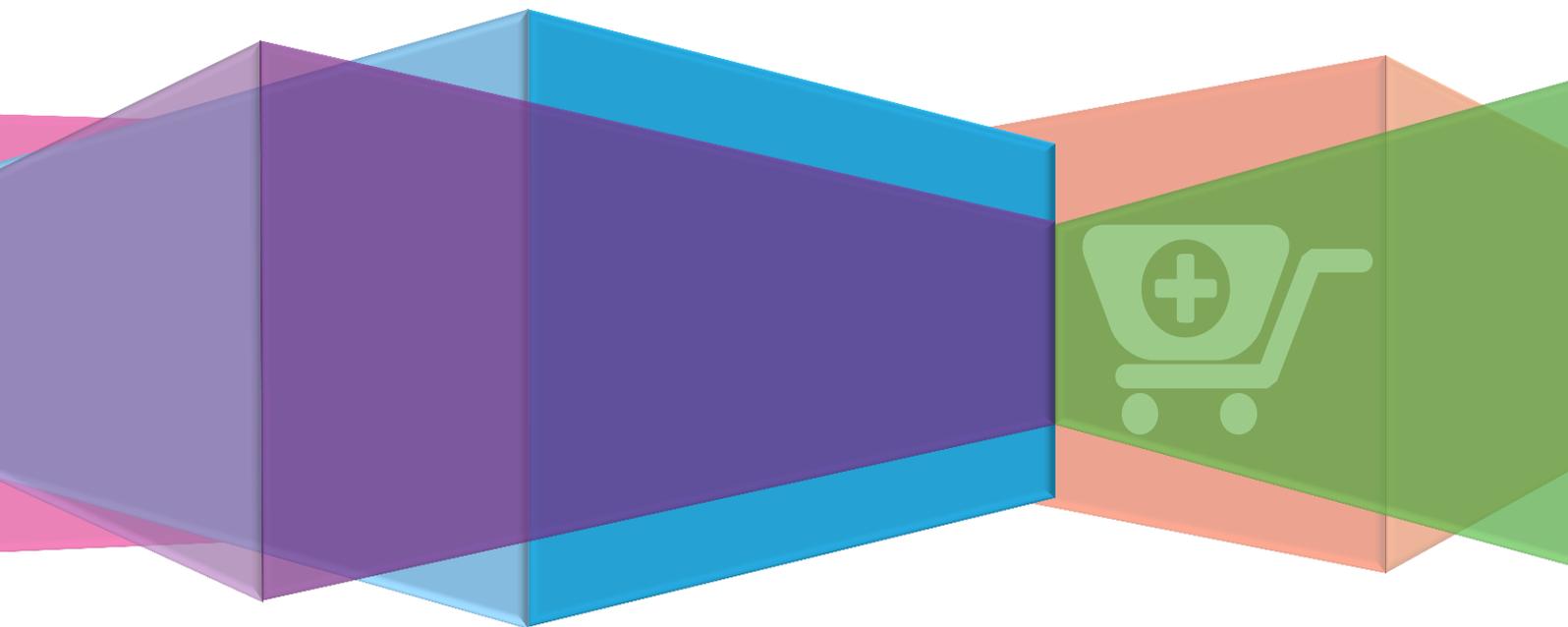


Dudley Clinical Commissioning Group MCP Procurement Market Engagement Event

Supplier Profiles

Thursday 19 January 2017



Introduction

Prior to this event, interested parties were invited to identify which of the following potential roles applied to their organisation:

- main contractor – an organisation which wishes to hold itself, or be part of a special purpose vehicle which holds the MCP contract with the CCG;
- partner – an organisation wishing to support the delivery of the MCP services;
- sub-contractor – an organisation wishing to provide an element of the MCP services.

This document sets out the submissions received.



Birmingham Community Healthcare Foundation Trust and Dudley Group NHS Foundation Trust

✓ A main contractor

A joint venture between Birmingham Community Healthcare NHS Foundation Trust (BCHC) and Dudley Group NHS Foundation Trust (DGFT) which will provide the GPs of Dudley with the vehicle to be part of a new NHS provider to improve the health outcomes for local people.

Our joint venture aims to form the nucleus of the MCP with local GPs and work with a range of other provider partners.

It comprises Birmingham Community Healthcare FT and the Dudley Group FT who are both large, stable and well established health-care providers in the Birmingham and Black Country area. Together they have a turnover of £590 million and employ over 8,500 staff. They already provide a wide range of hospital and community based services to patients in Dudley and in the wider West Midlands area.

Together with local partners, we intend to play our part in providing seamless care to patients in primary, community and secondary care by supporting multi-disciplinary teams with patients at the heart of service provision.

We aim to think differently, and work together with local GPs across the health and care system, to deliver the best patient outcomes in the most sustainable way.

BT

- ✓ A partner
- ✓ A sub-contractor



As one of the UK's largest systems integrators BT believes the use of digital technology is integral to improving the delivery of healthcare. Our work with other CCGs has shown that by providing real time access to the information stored within existing systems, care providers can make better decisions and improve the outcomes and experiences of patients and citizens. Our existing engagements show an increasing demand from citizens to play an active role in their own care and BT is supporting organisations in facilitating this.

Removing the barriers to integrated care is essential if we are to transform the service user experience. BT expertise in Analytics, Self-Care, Interoperability, Wi-Fi, and Mobility will be key to enabling this new model of care.

BT's scale and scope will deliver real time information to where and when it is needed allowing the successful MCP to focus on their specialist area – improving healthcare.

Care UK Clinical Services Limited

- ✓ **A partner**
- ✓ **A sub-contractor**

Care UK was founded in 1982 as a health and social care provider. Today our healthcare services include treatment centres, GP Practices, NHS walk-in-centres, NHS 111, GP out-of-hours, prison health services and clinical assessment and diagnostic facilities.

We work with the NHS to take healthcare services closer to where people live and work - increasing the efficiency and quality of the services we deliver. We assess, diagnose and treat more than one million NHS patients every year, providing services which are free at point of use.

As the local provider of integrated urgent care services, we are looking to work with other providers to develop quality community services in the Dudley area.

Developing new service models using technology to deliver primary care services at scale, and assist patients to remain safely at home with tele-care, we see ourselves as a subcontractor to a prime provider or member of an alliance.



Change, grow, live (CGL)

- ✓ **A partner**
- ✓ **A sub-contractor**

Change, grow, live (CGL) is a social care and health charity working with those wanting to change their lives for the better and achieve positive and life-affirming goals.

Our service users are people whose lives have been held back by social issues and concerns, including substance misuse and other forms of addiction, homelessness, poverty, unemployment, domestic abuse, mental health issues and offending.

Our mission is to help people change their life's direction, grow as a person and live life to its full potential. As a charity, we want to make our expertise available to as many individuals and communities as possible.

We provide:

- Substance misuse services
- Children & young people's services
- Families services
- Accommodation & homelessness services
- Clinical services
- Criminal justice services

We work in partnership with other agencies to provide comprehensive services that fully meets our service users' wide ranging needs and prioritise partnership to develop community support networks.

Connect Health

✓ A sub-contractor

Connect have been providing MSK services for over 27 years. As an independent NHS provider we are only able to compete by delivering high quality patient care alongside a competitive price. We currently deliver 16 NHS community based contracts, receiving in excess of 250,000 referrals per year.

The key to our success involves services that deliver excellent clinical outcomes, demonstrate key financial benefits making services cost effective, viable and consequently competitive. We have a structured approach to service delivery and nationally achieve consistently positive outcomes for commissioners, referrers and patients.

Our NHS community MSK services deliver:

- Single point of access via our Referral Management Centre
- Clinical triage
- Telephone assessment and advice
- Practice based physiotherapy
- CATS
- Consultant lead services including Orthopaedics, Rheumatology and Pain Management
- Rehabilitation
- Minor surgery including joint injections and US guided interventions
- Podiatry
- GP advice line
- Diagnostic Ultrasound /Injections/Prescribing/Exercise Therapy and Group Rehabilitation.

Cranstoun

✓ A sub-contractor

Cranstoun has been making life better for those affected by alcohol, drugs and other life challenges since 1969. Our skilled and compassionate people work closely with services users, families and communities to change and save lives. We combine proven expertise in treatment, recovery and support with innovative approaches and actively involve those we help in improving services we provide.

Cranstoun is a charity and NGO. Our approach provides high quality and effective treatment, rehabilitation and support services, to individuals, families and communities, in order to reduce the impact and harm caused by alcohol, drugs and other challenges. We continually innovate in response to changing patterns and need.

Services include: high-care residential services, including detoxification and crisis intervention, residential treatment and rehabilitation services; supported housing provision and aftercare; Community-based outreach, treatment and recovery services; specialist services for young people, women, families and carers; and, criminal justice services; working alongside our partners.

East Coast Community Healthcare CIC

- ✓ **A partner**
- ✓ **A sub-contractor**

East Coast Community Healthcare CIC (ECCH) is a social enterprise providing integrated community and primary care services based in East Anglia. ECCH operates five GP practices, community hospital inpatient services, out of hospital teams (integrated with social care), district nursing, end of life care, 0-19 children's services and health improvement services. ECCH has developed a legal framework for a joint venture with its local acute hospital and mental health provider partners.

ECCH are engaged with the development of an MCP in Great Yarmouth & Waveney and are actively pursuing opportunities to partner with other organisations to support the development of MCPs outside of our local area. ECCH is a not for profit social enterprise employing in excess of 900 staff. As a social enterprise ECCH is owned by its staff shareholders with staff represented at Board level by two staff directors.



E-ncompass Health Limited

- ✓ **A partner**
- ✓ **A sub-contractor**

E-ncompass Health Limited is a portable Primary Care Service for Long Term Conditions (LTCs) focused on a general-purpose chronic disease and pharmacology management model, at its core patient self-management.

The Service works in consort with GP practices through arrangements with Clinical Commissioning Groups (CCGs) as an identified clinical conduit to deliver specialist triaging, diagnosis and continuous monitoring management in the areas of Spirometry Chronic Obstructive Pulmonary Disease (COPD), Diabetes, and Lower Urinary Tract Symptoms (LUTS) for LTC adult patients.

E-ncompass uses world class clinical know-how alongside tried and tested technology to deploy its expertise remotely to where people need it; ensuring best care, and convenience in-homes and communities.

E-ncompass continuously improves the lines of communication to patients as appropriate to their needs; developing new ways to educate and inform patients in order to encourage them to be pro-active in their health and wellbeing, thereby reducing unplanned admissions to hospitals.

Healthcare Gateway

✓ A main contractor

Healthcare Gateway is the interoperability specialist and home of the Medical Interoperability Gateway (MIG). Our unique software connects 180 health and social care organisations across the UK to share 30 million patient records.

The MIG can save up to 2.5 hours of clinician time each day by providing healthcare professionals with instant access to real-time information about a

patient.

Using information from a wide range of health and social care settings, we provide an integrated view of all the organisations involved in a patient's care. This helps the clinicians to make informed treatment decisions faster and improve the efficiency of care by preventing unnecessary hospital admissions and duplicated tests.

Kingswinford Physiotherapy Clinic Limited

✓ A partner

✓ A sub-contractor

Kingswinford Physiotherapy Clinic Ltd is a large private practice, able to provide physiotherapy services to support a wide range of medical disciplines.

Currently we provide a musculoskeletal outpatient service to GPs in the Kingswinford locality. We also offer a rapid response physiotherapy for intermediate care in step down, GP respite and A & E diversion.

Lloyds Pharmacy Limited (Trading as LloydsPharmacy)

✓ A partner

LloydsPharmacy is a leading community pharmacy and healthcare provider with over 1,500 pharmacies across the UK, mainly in community and health centre locations. We employ around 17,000 staff and dispense over 150 million prescription items every year.

LloydsPharmacy is committed to 'healthcare for life' and our vision is to be a great healthcare brand.

Our customers are our main focus and we endeavour to provide them with exceptional service and healthcare. Accessibly located within the heart

of communities, our local pharmacies are right on the doorstep and strive to be the first choice for customer needs.

We are much more than a dispenser of medicines. Prevention, management and treatment are at the very core of our business, and we aim to deliver high quality outcomes for chronic conditions, such as diabetes and heart health, and to support local communities in making informed health decisions.

Dudley Local Pharmaceutical Committee

✓ A sub-contractor

Dudley LPC is a statutory body representing all community pharmacy contractors in the Dudley Borough.

To date, we have been involved in working with the primary care agencies (Public Health, CCG, NHS England etc) in developing a number of Healthy Lifestyle and preventative programmes, such as NHS Stop Smoking Services, NHS Health Checks, HIV Testing along with services more associated with pharmacy, such as Supervised Consumption and Needle Exchange Services for drug misuse clients.

The Committee has supported and facilitated the accreditation of over 20 Healthy Living Pharmacies, that are committed to the delivery of lifestyle services and advice of a high quality, and there are many more in the pipeline.

Dudley LPC wishes to provide an element/elements of the MCP services through the community pharmacy network, and would do so via access to our Provider Arm Company, Central Health Service Ltd, which is currently being formed.

Midlands and Lancashire Commissioning Support Unit

✓ A sub-contractor

We understand, as commissioners, you want to make a difference - for both patients and services to develop an all-round healthier community.

NHS Midlands and Lancashire Commissioning Support Unit (CSU) will help you achieve your goals and deliver the healthcare support you're looking for.

Our teams of experts are ready to support you. Everything we do is designed to give you the professional backing you're looking for – whenever and wherever you need it. We understand and share your aims, and we know our business inside and out.

Our clients, including clinical commissioning groups (CCGs), hospital trusts, local authorities and other public sector organisations trust us to work with them to make important things happen.

Whether that's really strong operational support, such as payroll and contract management or strategic data analysis, thinking and shaping, for example in service change – we're ready to help you meet today's transformational challenges.

We are an organisation with a unique geographical reach and experience in serving diverse urban and rural populations and facing a range of commissioning challenges.

As one of England's biggest commissioning support units, we are the product of Staffordshire and Lancashire, and Central Midlands CSUs. We have retained all of our customers and grown our business consistently since inception in April 2013. We provide end-to-end commissioning support services to 39 CCGs, covering a 9.2 million population with a total commissioning budget of £11.8 billion.

North 51 Ltd

- ✓ **A partner**
- ✓ **A sub-contractor**

North 51 – Public Health and Lifestyle Services.

The Public Health and Lifestyles Services (PHLS) division was formed in 2012 and is led by Dr Emma Croghan, a Specialist Community Public Health Nurse. Our expertise lies in designing, developing and delivering services that support people to make positive behaviour changes. To do this we translate the latest behaviour change science and apply it to the real world, ensuring we can measure the impact that our intervention makes.

Key principles for our service delivery

- Patient centred and evidence-based
- Focused on quality
- Measurable impact
- Evaluate where we innovate

The PHLS senior management team have all worked at a national level in health roles, with experience of working within the NHS, local authorities, pharmaceutical sector and the Department of Health. Our team therefore possesses a wide range of skills and experience that translates across clinical and public health services as well as commercial sectors.

Optum Health Solutions (UK) Ltd

- ✓ **A main contractor**
- ✓ **A partner**

Optum® is a leading global health services and innovation company dedicated to helping make the health system work better for everyone. We bring people expert in healthcare; comprehensive technology solutions; sophisticated analytical and data insights that drive decision-making; and experience in understanding and managing risk and delivering population health, including ACOs in 26 US markets which affords the scale to support local organisations to mobilise to achieve results.

We have more than 12 years' UK experience working with 140+ NHS organisations, 5000+ GP practices and several STPs and Vanguard programmes (MCP and PACS) providing technology, analytics, clinical programmes and commissioning support.

We are interested in exploring the possibility of being part of an SPV that holds the MCP contract or a partner role, subject to getting to know local GP and provider partners, building a trusted partnership with them and undertaking mutual diligence on risk and commercial arrangements.



Philips Health Systems

✓ A partner

Philips is committed to working with stakeholders to drive systematic transformation towards population health management; enabling carers to provide continuous, proactive care and supporting patients to manage their own health.

Philips promotes continuous health, creating immediate and uninterrupted connections and interactions that promote ongoing health and proactive care. It works across the full spectrum of where, when and how health happens enhancing patient and carer experience and reducing cost. Solutions include Philips supported self-care programmes for chronic patient management which help individuals stay healthier and out of the hospital.

To help frail elderly who are at risk of falling, Philips offers advanced Telecare - CareSage analytics-supported HomeSafe solutions, a personal emergency service that not only automatically detects falls, but also uses analytics to predict when impending falls resulting in A&E visits are likely to occur. These programmes help seniors to live safer, healthier and more connected lives.

Primecare

✓ A main contractor

Primecare has over 25 years of delivering safe, reliable and resilient OOH and Forensic Medical services nationally. Our services are person-centred rather than task based, as we place patients at the centre of everything that we do to ensure high quality care from clinically trained, committed, caring and compassionate staff. Our comprehensive portfolio of governance policies, procedures and processes are fully embedded within our business.

Primecare currently provides an integrated urgent care and 111 service for East Kent CCG. Primecare also delivers OOH services within the West Midlands integrated urgent care partnership, a key player amongst 111 and other OOH providers aiming to provide a seamless patient journey. Our experience of working with members of the community means that we understand the aim of delivering care equivalent to the local community.



We work with local health and social care providers to develop pathways and integrate our services with local initiative.

Shaw Trust

- ✓ A partner
- ✓ A sub-contractor

Shaw Trust (ST) is a national charity supporting the disabled and disadvantaged to achieve sustainable employment, independent living and social inclusion.

This includes health and wellbeing services like Live Well Kent. Co-commissioned by Kent County Council and Kent CCGs, ST supports people with common and severe mental health problems into sustainable employment and provides housing and health and wellbeing support. Our Navigators/Community Link Workers create bespoke action plans combining support from local provision. Aims include: preventing entry into formal health and social care; preventing negative health outcomes associated with poor mental health; and empowering communities. As a strategic partner we developed a delivery network of 60+ organisations using our experience of coordinating multiple partners delivering high value/volume contracts.

We also deliver employment programmes for people with disabilities and health conditions through Work Choice, Specialist Employment Support, and are implementing AIM4Work IPS in London for people with common mental health conditions.

Spines Physiotherapy Clinic

- ✓ A sub-contractor

We are an outpatient clinic based in Wombourne which has been providing musculoskeletal physiotherapy for Wordsley Green Health Centre for nearly 20 years. Spines Clinic, along with several other Dudley Borough based independent clinics work together as a co-operative sharing resources, staff and administration.

We would hope to expand our NHS work to provide services to further Dudley based GP practices to help efficiently manage MSK patients.

We offer advanced assessment services as all of our physios are very experienced in both the NHS and Private sector and have been working in a self-referral system for patients for years.



TICCS – The Integrated Care Clinics

- ✓ **A partner**
- ✓ **A sub-contractor**

TICCS delivers community MSK services via 26 contracts spanning 39 CCGs nationwide. Our national network of employed community therapists receives extensive internal & external training enabling them to deliver a biopsychosocial treatment approach tailored to meet individual patient needs. We provide a high quality, clinically effective service which leads to a positive patient experience; 98% satisfied/very satisfied & 93% would recommend TICCS to family & friends.



Within this MCP service we can support main contractors by providing:

- Community MSK services; our hub-and-spoke model increases patient choice and facilitates local treatment. Model recognised at PEN Award 2015 for 'Bringing Care Closer to Home.'
- MCATS services led by ESP therapists. Model nominated for 2016 PEN Awards for 'Partnership Working to Improve the Experience.'

We can assist with contract management through real-time KPI reporting and the capabilities of our Central Support Functions including a large Contact Centre which manages 1,500-2,000 new referrals/week within contractual KPI's.

365 Response Limited

- ✓ **A sub-contractor**

365 Response is a specialist innovation, growth and technology business committed to delivering comprehensive patient flow redesign. Driven by a team of technology evangelists who have a track record of building powerful, lasting change in health and care settings.

Multi- award winning, offering a technology led redesign, with unique experience in establishing one of the leading MCP new care models in England, we are able to bring our clinical, design, commercial and technology skills into one place – the 365 Smart Platform. The 365 Smart Platform is designed by clinicians for clinicians. Applying the platform's next generation dispatch technology to transform primary and community care into vibrant population management centres, the platform can plan, control and deploy resources across pathways and providers thus maximising efficiencies, smoothing flow and improving outcomes through a shared economy approach.

We are uniquely placed to help build the ACO of the future.

Airedale NHS Foundation Trust / Immedicare

- ✓ **A partner**
- ✓ **A sub-contractor**

Airedale NHS Foundation Trust is an award winning Trust providing acute and community services in North and West Yorkshire. In partnership with Involve Visual Collaboration Ltd (Immedicare LLP) we provide a Call/Monitoring Centre service through an immediate single point of access to expert opinion, diagnosis and support through a 24/7 Digital Care Hub (remotely through secure video conferencing and dedicated telephone lines) with developed models of LTC, end of life and intermediate care that promote independence, improve quality of life, and reduce hospital admissions, A&E attendances and primary care visits. The hub team of experienced professionals from various backgrounds provide the service to over 400 care homes across the country.

The Trust also provides:

- remote teleconsultations for routine outpatient appointments in prisons
- Gold Line – care and support in the last 12 months of life
- Intermediate Care Hub –single point of access to health and social care supporting efficient discharge

Black Country Partnership NHS Foundation Trust

- ✓ **A partner**
- ✓ **A sub-contractor**

As a long-standing provider of specialist Mental Health and Learning Disability Services, and Children's community services, Black Country Partnership NHS Foundation Trust (BCPFT) would be seeking to engage in partnership, to deliver the optimum service solution for Dudley MCP.

Our range of Children's community healthcare services in Dudley include universal and specialist Health Visiting services (breast-feeding friendly accredited); the Children's Assessment Unit for pre-school children with special needs; children's palliative care, and the Family Nurse Partnership (FNP) selected as one of only 11 national sites, to develop and pilot new models of delivery.

Our specialist multi-disciplinary teams deliver a range of inpatient, outpatient and community treatments/interventions to people with learning disabilities and additional complex health needs, including autistic spectrum disorders, mental health difficulties and behaviour problems.

Named in 2016 as one of the top 10 mental health trusts to work for by psychiatry trainee doctors in the GMC's national survey, across Wolverhampton and Sandwell, the Trust also supports individuals across the lifespan experiencing both common and severe mental health difficulties in both community and inpatient settings.

Dudley and Walsall Mental Health Partnership NHS Trust

- ✓ A partner
- ✓ A sub-contractor

Dudley and Walsall Mental Health Partnership NHS Trust is a high performing, well-managed mental health and social care provider having a robust reputation across the local health economy and beyond.

The Trust is a multi-site provider serving the Black Country boroughs of Dudley and Walsall. We provide:

- Community mental health services for children, adults & older people
- Inpatient services for adults and older people
- Primary Care Mental Health services (including IAPT)
- Mental Health Social Care Services (via

local authority partnerships)

- Psychological Therapies
- Employment, education and training support for people with mental health problems
- Specialist Deaf CAMHS (national hub)

The Trust has been successful in embedding a robust reputation across the local health economy. As a result of this we have developed a diverse range of strategic partnerships. These partnerships play a fundamental role in our future organisational development and form the basis on which we will support new models of care and long term sustainability of local services.

GP Care UK Limited

- ✓ A partner
- ✓ A sub-contractor

GP Care Ltd is a CQC, clinically led organisation that provides high quality, cost effective healthcare services wrapped around the needs of patients and clinicians.

Our range of services are fully integrated spanning a series of elective care specialities such as Urology, Dermatology and Cardiology.

We provide a continuum of services from advice and guidance, referral management, triaging, diagnostics, treatment services across the entire patient pathway.

We act as an enabler and integrator of care across the primary and secondary care interface. We support in reducing demand, increase clinical capacity and improve patient flow supporting the achievement of KPIs such as Cancer 2WW and RTT.

All of our services are designed as long term sustainable solutions and not short term fixes, we work collaboratively and have a flexible contracting model ensuring we are uniquely placed to support in service delivery.

GP Care delivers right patient, right place, right time.

Graphnet Health Limited

✓ A main contractor

Graphnet Health is the UK's leading provider of shared care record solutions for integrating services across whole health and care communities.

Our 'CareCentric' software allows comprehensive clinical and social care information to be shared between disciplines and across organisations. It supports delivery of integrated health and social care services, and helps shape the radical new models of care that are central to national NHS strategy.

CareCentric combines the shared record with community-wide assessment, workflow and care planning applications. It also supports population health management and patient portals. We connect to most major health and social care IT systems in the UK and are used by over 50,000 care professionals.

Graphnet is proud to be a member of the Epilepsy Care Alliance which has recently launched 'myCareCentric Epilepsy'. This ground-breaking solution empowers patients to self-manage their condition and supports care teams to deliver more effective and timelier treatment at less cost.

Home Group

- ✓ A main contractor
- ✓ A partner
- ✓ A sub-contractor

A values led charity, Home Group, one of the UK's largest social landlords and providers of supported housing. Our communities include 120,000 general needs customers, supporting 30,000 clients.

Supporting clients with:

- complex needs
- learning disabilities
- mental health
- wellbeing
- carers

Working with Primary Care and communities providing wellbeing services; social prescribing, self-care, health coaching, information advice and guidance all based around population need.

We re-able, re-skill and enable people to stay well and independent whilst reducing non-medical appointments and hospital attendances.

Working with acute services, we provide ward navigation, step up/down, respite and crisis houses. We understand the importance of an appropriate environment and are able to design, develop and purchase property to suit need.

Our services are person centred, flexible to encourage independence, recovery and resilience whilst reducing pressures on budgets and resources. We bring together our expertise in health, housing, care and employability to offer a truly integrated approach.

InHealth Limited

- ✓ **A partner**
- ✓ **A sub-contractor**

InHealth is a longstanding provider of expert diagnostic solutions and healthcare services for patients throughout the UK and Ireland. For over 20 years we've worked in collaboration with the NHS, patients and private providers to respond to the changing healthcare environment to deliver clinical and operational excellence.



InHealth directly employ over 1800 staff, and work with over 200 hospitals and more than 80 community sites. We see over 800,000 patients each year

InHealth provides services to the NHS from state-of-the-art-clinics in the community, hospital sites and mobile units. We have over 800 contracts with NHS partners, including Clinical Commissioning Groups, Acute Trusts, Mental Health Trusts, Primary Care Trusts, General Practitioners and Private Providers. These contracts span a wide range of specialties usually involving radiology and interventional services, with vast experience in the delivery of essential quality care within complex end to end services.

Interserve Healthcare

- ✓ **A main contractor**
- ✓ **A partner**
- ✓ **A sub-contractor**

Interserve Healthcare delivers bespoke healthcare services to clients in their own homes and healthcare establishments throughout the UK.

Our high quality, bespoke care services are delivered to adults, children and young people with varying conditions including spinal injuries, acquired brain injuries, learning disabilities and mental health requirements. We are nurse led, with robust clinical and information governance, and a health and safety system which protects our service users and employees. www.interservehealthcare.com

Interserve Healthcare is a member of the Interserve group operating in the public and private sectors in the UK and internationally. Integrating services and providers, leading or as part of an SPV, we bring a variety of expertise e.g. contract management, procurement, investment and performance management working with partners to improve outcomes for their customers. A leader in innovative and sustainable outcomes for our clients and a great place to work for our people. www.interserve.com

Lifeways Community Care Ltd

- ✓ **A partner**
- ✓ **A sub-contractor**

We are the UK's largest independent provider of community services for people with learning disabilities and people requiring mental health support.

We provide support throughout the UK both in supported living environments, including in partnership with registered housing providers, and through outcome-focused registered residential care.

We believe that everyone has the right to live a fulfilling and happy life. Whether that involves living alone, finding new house mates or developing more independence in the family home. We match our staff skills to individual needs and work in partnership with everyone involved to create the perfect support plan.

LymphCare UK CIC

- ✓ **A partner**
- ✓ **A sub-contractor**

LymphCare UK is a dynamic award-winning* provider of community health focussing on the management of Lymphoedema, Lipoedema, Chronic oedema and Leg Ulceration. Our philosophy is to provide a flexible response to meet the needs of people with long term conditions, with integrated pathways working closely with other providers, commissioners, patients and carers to improve service provision.

We offer a first class comprehensive Lymphoedema Service in Dudley and around the West Midlands, providing local clinics as well as a home visiting service for patients that are housebound.

We are passionate about raising awareness through education and offer 1-1 support to local Community Nursing Teams.

Our unique Specialism and Innovative approach to care which includes case management empowers our patients which reduces GP time, hospital admissions and NHS costs.

We are a well led organisation and are CQC compliant.

LymphCare UKs vision is to develop a Leg Health Centre of Excellence.

*British Lymphology Society (BLS) Innovation in Practice Award Winners 2016

*Skills for Health –West Midlands Administrative Support Worker of the Year 2016

New Medical Systems Limited trading as Newmedica

✓ A sub-contractor

Newmedica is an award-winning provider of progressive community ophthalmology services, whose services have been recognised by the Allergan Glaucoma Achievement Awards 2009, the HSJ Efficiency Awards 2011, the HSJ Awards 2012 and the BMJ Awards 2013. More recently we were cited as a comparator to Moorfields Eye Hospital in the influential NHS Dalton Review.

Newmedica recently joined the Specsavers family, uniting consultant ophthalmology and Primary eyecare expertise within one organisation to enable the delivery of integrated services from established and accessible community locations.

This model of delivery offers:

- A true integration of skills successfully enabling a joined up, without fragmentation “one stop shop” solution to community ophthalmology.
- Access to established, patient focused eyecare centres with significant local patient familiarity.
- We can also successfully build services around patients for example evening and weekend appointments.

We see ourselves contributing as a sub-contractor to deliver ophthalmology services on behalf on the MCP.

North Staffordshire Combined Healthcare NHS Trust

✓ A partner

North Staffordshire Combined Healthcare NHS Trust provides mental health, learning disability and specialised services to people predominantly living in the city of Stoke-on-Trent and Staffordshire.

We provide services to people of all ages with a wide range of mental health and learning disability needs and specialist mental health services such as Child and Adolescent Mental Health Services (CAMHS), substance misuse services and psychological therapies. In addition to our clinical services, we purchase some therapy services from NHS North Staffordshire; finance agency services from NHS Stoke-on-Trent, and hold agreements for both clinical and non-clinical services with the University Hospital of North Staffordshire NHS Trust.



Primary Health Properties PLC

✓ A partner

Primary Health Properties PLC (“PHP”) is a UK Real Estate Investment Trust (“REIT”) with a 20-year track record of investing in the primary care real estate sector in the UK. PHP works with GP groups and the NHS to develop and retain purpose built healthcare facilities. These are leased wither to GPs directly or to various NHS and UK Government agencies.

PHP’s commitment to the sector goes beyond a properties initial development and acquisition. PHP continues to invest in its premises to meet the changing needs of its tenants and facilitate the delivery of the growing number, and ever changing nature, of services from its premises.

Ribera Salud

- ✓ A main contractor
- ✓ A partner
- ✓ A sub-contractor

Ribera Salud is a Spanish integrated provider of primary and secondary care to Spain's NHS. Operating for 18 years, Ribera Salud has been a pioneer of the “Alzira Model” and is responsible for the healthcare of 750,000 citizens. Under this model, Ribera Salud receives a fixed annual sum per local inhabitant (capitation) from the regional government for the duration of the contract, and in return, we offer free, universal access to a range of primary, acute and specialist health services to the local population.



Specsavers Hearcare Group Limited (SHGL)

- ✓ A main contractor
- ✓ A partner
- ✓ A sub-contractor

Specsavers Hearcare Group Limited currently work with 100+ CCGs throughout the UK to deliver NHS Adult Hearing Services through a variety of service models.

We have worked with Dudley CCG since 2012 and, since then, we have developed our infrastructure to improve efficiency to ensure we are able to provide a first class service to all, including:

- Directly Bookable e-Referral service.
- 7 day per week access to aftercare without the need for an appointment
- 1 stop shop services

We offer:

- A First Class service
- High patient satisfaction rates
- Short waiting times (our average waiting time in this area is 4.7 days)
- Same day treatment available where appropriate
- Excellent patient outcomes

Our experience of working with different organisations throughout the UK enables us to deliver bespoke local solutions to meet local population needs. For more information: centralcontractsteam@specsavers.com

Specsavers Optical Superstores Limited

- ✓ A main contractor
- ✓ A partner
- ✓ A sub-contractor

We are the largest provider of eye tests in the UK.

We also offer Enhanced Optical Services (EOS) with CCGs throughout the UK, including solutions for MECs schemes, Glaucoma, Cataract and Diabetic Retinal Screening.

We work with CCGs throughout the UK to deliver these services and this experience has helped us to develop the infrastructure, training plans and workforce to be able to meet the local requirements within each CCG we work within.

If you would like to find out more about how we can help to meet the needs of your patients, please contact us on centralcontractsteam@specsavers.com

We offer:

- A First Class Service
- High patient satisfaction rates
- Short waiting times
- Same day treatment available where appropriate
- Excellent patient outcomes
- 7 day per week access to ongoing support and advice without the need for an appointment
- 1 stop shop services

Spirit Healthcare Ltd

✓ A sub-contractor

Spirit Healthcare – *working with the NHS to improve patients' lives*

Based in the Midlands, Spirit Healthcare is a multi-award winning organisation that provides clinical services and products to the NHS and LAs across the UK.

We have a reputation for delivering genuinely different healthcare services that improve the lives of patients. We build on best practice and use evidence-based approaches to design services and pathways that focus on empowering patients and making best use of technology.

With a focus on long-term condition management, we have a proven track record of improving

outcomes for patients and delivering real value for healthcare systems via:

- Delivering substantial savings on prescribing expenditure
- Educating and empowering patients to increase the value of self-care, resulting in improved clinical outcomes
- Providing lifestyle services to support behaviour change and improve health outcomes

Utilising our proprietary telehealth devices and wearable technology to deliver statistically significant reductions in hospital admissions

The Practice Group

- ✓ A partner
- ✓ A sub-contractor

The Practice Group was founded over ten years ago by two dedicated GPs to provide innovative and responsive care on behalf of the NHS. We believe passionately in the core principles of the NHS and have consistently invested in improving and differentiating our service to offer better value to the NHS.

We provide a range of services for the NHS: we run GP surgeries often in challenging circumstances, including primary care for homeless patients, excluding patient programmes and innovative care home provision. Our award winning community based Ophthalmology Service along with Referral Management and Dermatology services see patients quickly and closer to home while providing values for money.

The Practice Group's GP Surgeries, Walk in Centres and Community Services are run across the country from Blackpool to Dorset. Our Support Centre is based in Buckinghamshire and our regional hubs include Leeds, Leicester, London, Nottingham and Walsall.

Turning Point

✓ A sub-contractor

For over 50 years we have worked with people who have complex needs including drug and alcohol misuse, mental health conditions, offending behaviour, primary

care needs, housing and unemployment issues and people with a learning disability to discover new possibilities in their lives.

We provide innovative services for many who face immense life challenges. Our learning disability services are about building better lives for the people we support and empowering them to live as independently as possible, while, our substance misuse and mental health services are there to enable recovery through a supportive environment.

All of our services are designed to promote people's wellbeing and meet their whole needs. The people we support are why we exist as an organisation. Everything we do is focused towards providing good quality, person-centred services in the right location at the right time, making a real difference for the people and communities we support.

DMC Healthcare

✓ A sub-contractor

DMC is a provider of consultant-led services to the NHS. Everything we do is tailored to meet the needs of our patients and commissioners. We're committed to providing quality services with great value – which we achieve through innovation. We're trusted by over 20 NHS organisations to deliver both quality and value.

Our flexible approach offers significant cost savings to health commissioners. Additionally, our services are clinically-led and delivered by consultants. Clinical quality and safety is at the heart of what we do. It means our patients receive both better clinical outcomes and better experience of their treatment.

We specialise in developing unique care pathways. With just one visit, patients can be seen, treated and discharged. They will then be supported with an accurate and comprehensive care management plan.

We provide the following clinical services:

- Dermatology
- Urology
- Gastroenterology
- Gynaecology
- ENT
- Ophthalmology
- Orthopaedics
- Minor surgery
- Musculoskeletal
- Rheumatology
- Neurology
- Radiology reporting
- Primary Care

Circle Health

✓ A partner

Circle is Europe's largest healthcare partnership, operating a network of high quality hospitals and healthcare services, co-managed by the clinicians and staff who run them. In addition to running England's largest NHS Treatment Centre in Nottingham, we operate two private hospitals in Bath and Reading. In 2014 we were the first to be awarded a prime contract to deliver integrated musculoskeletal services to the population of Bedfordshire and we have recently obtained preferred bidder status for another integrated MSK service due to go live later this year. Circle is also working on the construction of Circle Birmingham, scheduled to open mid-2018.

Baywater Healthcare

✓ A partner

At Baywater Healthcare, we are one of the leading providers of healthcare services in the UK. Not only have we cared for more than 300,000 patients, we also manage over 1 million patient interactions per year. We are most proud of our outstanding in-home clinical services that enable people to live fuller, more independent lives. We are able to offer such great service because:

- We have the right specialist abilities and experience needed
- We work exclusively in healthcare so we understand the challenges faced by the NHS
- We use our knowledge to deliver a flexible service tailored to your needs
- We are efficient. Everyone in our business seeks opportunities to reduce costs everyday
- We operate locally, making us quick to respond in every situation
- We deliver exemplary patients care because that is the core of everything we believe in



Healthcare solutions

✓ A sub-contractor

I am a consultant Urological surgeon in the West midlands. I have an interest in primary care urology and long term conditions in urology. I will be able to provide a multispecialty urology service with a clinical nurse specialist for chronic urological conditions. The common urological conditions include lower urinary tract symptoms, overactive bladder and erection problems.

These chronic conditions may be assessed and managed in the community with support by the multidisciplinary team approach. This will reduce acute admissions and new hospital appointments to secondary care.

I have experience in delivering this model of care locally and will be able to bring the clinical team with equipment to run diagnostics in the local surgery including endoscopies.

Virgin Care Limited

- ✓ A main contractor
- ✓ A partner
- ✓ A sub-contractor

Virgin Care provides and oversees frontline NHS and social care services across England. Since 2006 we've treated more than 5 million people making sure that everyone feels the difference. The opportunity to work with Dudley CCG to realise the local vision for health and social care is both a logical extension to the services we currently offer, and the direction the NHS is travelling towards.

The transformation and service integration roles required for successful delivery of the MCP outcomes framework will require organisations that are skilled at service modernisation and the transitions to new models of care, whilst also able to deliver excellent day-to-day health and social care. Drawing upon our extensive national experience, we believe that we could play a number of roles within the MCP and would welcome discussions with local partners to explore where we can best add value.



Nottinghamshire Healthcare NHS Foundation Trust

✓ A sub-contractor

Nottinghamshire Healthcare NHS Foundation Trust (NHCFT) provides integrated health care services; including community based physical health care services, a wide range of all-age mental health services, substance misuse services and learning disability services in throughout the East Midlands and South Yorkshire.

NHCFT consists of two distinct operating divisions –Forensics and Local Partnerships. Our range of services include:

- Community Recovery Substance misuse services
- Community Harm Reduction Services
- Community Sexual Health Services
- Adult mental health
- Offender healthcare including physical healthcare, integrated mental health services and complete substance misuse pathways
- A comprehensive range of community nursing and therapy services
- Physical healthcare services in primary and community care settings
- Integrated physical and mental health services for children and young people
- IAPT services
- Forensic mental health
- Mental health services for children (CAMHS)
- Supporting people with learning disabilities
- Psychological therapies
- Young Peoples Services

In respect of this procurement NHCFT are keen to understand the local system and any opportunities to bring learning and delivery from the system transformations we are involved in to benefit lead providers/commissioners.